

## SALES AGREEMENT

Thank you for partnering with Select Stone for your natural stone needs. Your order will be prepared based on your signed quote/order confirmation. Please review it carefully to ensure all project and product details are accurate. All orders are subject to the terms and conditions outlined in this Sales Agreement.

**APPROVALS & CONFIRMATION** Your order will enter the production queue once it is confirmed. Orders are confirmed only after all of the following have been received by Select Stone. It is the responsibility of the customer or their approved representative to ensure all documents and drawings/shop tickets are accurate.

✓ Signed sales quote ✓ Signed sales agreement ✓ Required deposit ✓ Signed drawings/shop tickets (if applicable)

**DEPOSITS** All special and custom orders require a deposit to confirm your order - 25% for customers with approved credit accounts and 50% for COD customers. Deposits are specific to the order for which they are paid and cannot be applied to any other orders or invoices.

**LEAD TIMES** Lead times are specific to each order and begin only once the order is confirmed. We endeavour to be as accurate as possible when providing lead times, however they are estimates which may change and for which Select Stone cannot be held liable. Order revisions that occur after confirmation may result in extended lead times.

**REVISIONS & ADDITIONS** To ensure your order is produced accurately, all changes to confirmed orders require a signed Notice of Revision. Depending on the timing and nature of the revision, prices and lead times may change. Additional charges may apply. Where custom orders are changed or cancelled, in whole or in part, after work has commenced, the purchaser is liable for the cost of any work completed up to and including the date that written notice of the change/cancellation is received by Select Stone.

**QUANTITIES** Quoted quantities are estimates only. Actual product requirements may vary depending on installation conditions and techniques. Any product required over and above the original quoted quantity will be billed.

**DELIVERY** Unless otherwise quoted, all prices are FOB our yard in Burlington, ON. Quoted freight costs are estimates only and subject to change at time of delivery based on freight rates, load breakdown, and truck hours. Material and/or pallet returns are billed at Crane Truck & Driver rate unless combined with product delivery to the same address.

**PALLETS** Unless otherwise quoted, pallets are billed at \$35 each (\$45 for upright pallets). Pallet deposits are refundable when pallets are returned in good condition within 6 months of the date of invoice.

**TOLERANCES/VARIANCE** Natural stone is not a manufactured product and will have varying physical properties outside of our control. Stone supplied to your project may differ from samples. Variations in shape, colour, pattern, and texture enhance the unique and natural appeal of our products and are not considered flaws. Product colour may change over time and with exposure to the elements. Exact colour matches cannot be guaranteed. **Industry-accepted dimensional tolerances of up to ± 0.125" apply.** 

**INVOICES** You are responsible for reviewing each invoice carefully. Any discrepancies must be provided to us in writing within 15 days of the invoice date. Payment of an invoice indicates your full acceptance of the charges as they appear.

PAYMENT TERMS All customers are COD unless they have submitted a Credit Application which has been approved by Select Stone. Payment is required before product leaves our yard. Deposits will be applied to applicable invoices as a percentage of the subtotal (e.g. a 50% deposit will be used to pay 50% of the subtotal of each applicable invoice) until used in full. Outstanding amounts may be paid by cash, cheque, debit, credit, EFT or Interac e-transfer (sent to accounting@selectstonesupply.com). A 2.5% convenience fee will apply to all credit card payments for custom and special order product.

Customers with an established credit account may take 30-day payment terms on outstanding amounts, up to their approved credit limit. Interest at 2% per month (24% per annum) will be added to overdue accounts. Delinquent accounts will be returned to a COD basis.

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**RETURNS** Returns are accepted at our discretion and for yard credit only. Original receipt is required. Product must be returned to our yard within 60 days of purchase in its original, saleable condition. Returns may take up to 24 hours to process. A 20% restocking fee will apply. **Absolutely no returns or exchanges are accepted on custom or special orders or on product purchased at full pallet pricing.** 

**QUALITY CLAIMS** The purchaser must notify Select Stone in writing of any quality claims prior to installation and within 15 days of receipt of product. Installation and/or failure to provide written notice of a claim within 15 days of receipt constitutes irrevocable acceptance of the product as delivered. All defective material must be returned to our yard at the purchaser's expense before credit is issued. Select Stone is not responsible for freight costs to return product or pallets for refund.

In the event of a quality claim, Select Stone's liability for any non-conforming or defective product is limited solely to replacement of the product at the original point of delivery, repair of the product, or refund of the purchase price of the product, at our option. In no event will Select Stone be liable for any incidental or consequential damages, losses, or expenses, including, but not limited to, transportation, labour, and legal fees.

**INDIANA LIMESTONE** Indiana Limestone products must be installed using only Federal White Type N masonry cement. Use of other products may cause irreversible chemical staining which will not be considered a valid quality claim.

**APPLICATION** Select Stone does not warranty the suitability of our products for any particular application. The purchaser assumes any and all risk associated with the use of our products. ASTM test results are available on request.

**DISCLAIMER** Select Stone Supply cannot control the impacts of natural elements on this product, and does not warrant the natural stone product for variations in shape, colour, pattern and/or texture. All orders, deliveries and commitments are subject to availability, strikes, carrier delays, Acts of Providence and other contingencies beyond our control.

Some published dimensions and weights are nominal. Product coverage and pallet/crate quantities are approximate only. Mixed size skids are subject to the material sizes available at time of packaging. We do not guarantee the size or ratio of pieces in mixed skids.